National Women in Roofing experienced tremendous growth in through 2019, thanks to the dedicated women in our organization backed by the support and motivation from our sponsors. It is with great pride that we celebrated our third anniversary of launching membership with an annual report and vision for the future.

We are an organization of volunteers whose hands-on approach gives members a vested interest in its creation and evolution. Volunteer support of our mission and four pillars of Networking, Mentorship, Recruitment and Education has been instrumental in establishing our “hand-print” throughout our industry and beyond.

This report represents our progress in membership, council development, mentoring, industry event support and communications and it shares our vision for the exciting new national, regional, and local programs and services that we will be realize in the coming year. This vision and your place in it as a partner with NWiR will be presented later in this report.

With great thanks and appreciation,

Jennifer Stone

NWiR Executive Committee Chair; Johns Manville
National Women in Roofing (NWiR) is a volunteer-based organization that supports and advances the careers of women roofing professionals, from those working in manufacturing to design to installation, investigation to repair to management, and every step in between. We provide networking, mentoring, education and recruitment opportunities from the rooftop to the boardroom, for the young professional at the start of her career to the seasoned manager in the executive suite. Through our commitment to connect and empower women in roofing, we contribute to the overall betterment and professionalism of the roofing industry.

**NWiR is guided by a strong framework of bylaws, processes and procedures that are designed to ensure implementation of the following goals:**

**MENTORING**
Mentor and empower women in the roofing industry to advocate for themselves and achieve excellence in their chosen careers.

**EDUCATION**
Create high-quality learning programs and experiences for men and women to build successful businesses and careers in the roofing industry, with a focus on personal and professional development, and self-advocacy to support their technical expertise and advance their careers.

**RECRUITING**
Reach beyond traditional recruitment strategies to attract, hire and retain women who will bring diverse backgrounds, talents and experiences to the roofing industry, and elevate the professionalism and diversity of the community.

**NETWORKING**
Provide opportunities to interact with and learn from women in the roofing industry, creating strong, long-lasting and supportive networks through strategic alliances with other roofing organizations.
Building a Strong Foundation

FOUNDING SUPPORT

NWiR Founding Sponsors

EXECUTIVE COMMITTEE 2019

Michelle Boykin  
Rackley Roofing

Shari Carlozzi  
Immediate Past Chair  
WTI

Jennifer Stone  
Chair  
Johns Manville

Renae Bales  
KPost Roofing & Waterproofing

Not only did the members of the Executive Committee work tirelessly to build the Association, but the support of their employers/companies was also key to NWiR's early success.
Setting Goals

Goals and timelines are set annually by the Board of Directors in February of each year.

- Secure and maintain sponsors to fulfill the mission statement and pillars of the organization: Education, Membership, Networking and Recruitment
- Reach out to potential members nationwide
- Develop NWiR Councils across the country
- Deliver educational programs to members
- Develop an events calendar throughout the country to promote our message
- Establish communications among members and the industry

Accomplishing Goals

CONTINUING TO BUILD SUPPORT

NWiR Diamond Sponsors 2018 & 2019

NWiR Platinum Sponsors 2018 & 2019

NWiR Gold Sponsors 2018 & 2019

Silver sponsors support the many Councils on a local level.
INCREASING MEMBERSHIP

Members join National Women in Roofing to advance their careers, to support the empowerment of women, and to connect with other like-minded professionals. Although voting rights within the association are limited to women members only, membership is open to women and men; and there are many men who are members and support the empowerment of women in the roofing industry.

DEVELOPING COUNCILS NATIONWIDE

NWiR has national reach and works with leading roofing contractor associations, roof consultants, contractors, manufacturers and distributors, to establish communications among members and the industry. Local NWiR Councils, located throughout the country and centered around a city, region, or state, are critical links to these groups and to the NWiR leadership.

Councils serve as a venue for members to connect regularly to exchange ideas, attend educational events, and develop relationships to advance women within the roofing profession. Councils regularly interact in a community setting to provide activities that directly impact the future of women in roofing. Most importantly, Councils are aware of and sensitive to the unique needs of their members and the communities where they work. For these reasons, Councils are an important grass-roots link to all women roofing professionals.

OFFERING EDUCATIONAL OPPORTUNITIES

NWiR has developed a series of educational webinars, increasing the number of educational opportunities for women around the country who may not be able to attend industry conferences, expos and trade shows. National Women in Roofing has offered new, diversified educational programs for our industry.

AVERAGE WEBINAR PARTICIPATION STATS:

165 Registrants

National webinars presented in 2018 & 2019:

- Mentoring 103: Implementing a Mentoring Group in your Company or NWiR Council
- Networking & Netweaving
- Advantages of a Multi-Generational Workforce
- Recruiting Talent to Address the Labor Shortage
- Training & Retaining Employees
- Looking Ahead: The Next Ten Years of Roofing
INDUSTRY EVENTS

NWiR has a presence at many national and regional roofing conferences. NWiR generally presents an education session, holds a reception with a presentation on a networking, mentoring, education, or recruitment topic, and has a booth at the trade show to offer an opportunity for women to learn about the association and connect with each other.

2018

- June 2018 at the FRSA Convention
- June 2018 at the WSRCA Convention

2019

- February 2019 at the IRE
- March 2019 at the RCI Convention
- March 2019 at the NERCA Convention
- April 2019 at Roofing Day
- June 2019 at the WSRCA Convention
- July 2019 at the FRSA Convention
- September 2019 at the Best of Success Conference

Second Annual National Women in Roofing Day

- 12 Breakout Sessions
- 1 Keynote Speaker: Sherry Holmes spoke about her passion for the skilled trades.
- 8 Mentoring Tables
- 220 Attendees
- 2 Hands-on Trainings
COMMUNICATIONS AND ENGAGEMENT

NWiR maintains a website that serves as a valuable industry resource, offering content from industry happenings in blog posts, member profiles, a content resource library, archived webinar recordings, and a members only area that features a question and answer format with situations that women in the roofing industry face every day. NWiR engages members through social media as well, using this important tool to get information into the hands of members quickly and efficiently. For more information communications@nationalwomeninroofing.org.

Social Media

NWiR over DOPLED its social media followers across all channels this year.

Website

58% increase in web traffic!

10 MOST VISITED PAGES THIS YEAR
1. Home Page
2. Membership Page
3. Councils Page
4. NWiR Day 2019 Page
5. About Us Page
6. Events Page
7. Education Page
8. Contact Us Page
9. Council Resources Page
10. Employment Opportunities Page

Email Newsletter
Both NWiR’s newsletter open rate and click through rate double the national average and the click through rate is five times the national average!

- Average Open Rate: 40%
- Average Click Through Rate: 17%
- Desktop Open Rate: 27%
- Mobile Open Rate: 73%
NWIR is a powerful movement that has gone viral, filling a void that the roofing industry did not know existed. Our membership numbers increase weekly and we expect this growth to continue.

BUILDING LEADERSHIP WITH A STRONG BOARD OF DIRECTORS

### Executive Committee

<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jennifer Stone</td>
<td>Chair</td>
<td>Johns Manville</td>
</tr>
<tr>
<td>Shari Carlozzi</td>
<td>Immediate Past Chair</td>
<td>Tremco/WTI Inc.</td>
</tr>
<tr>
<td>Michelle Boykin</td>
<td>Executive Committee</td>
<td>Rackley Roofing</td>
</tr>
<tr>
<td>Renae Bales</td>
<td>Executive Committee</td>
<td>KPOST Roofing &amp; Waterproofing</td>
</tr>
<tr>
<td>Heidi Ellsworth</td>
<td>Past Chair</td>
<td>HJE Consulting</td>
</tr>
</tbody>
</table>

### Directors & Committee Chairs

<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Melissa Walker</td>
<td>Mentorship Vice-Chair</td>
<td>Johns Manville</td>
</tr>
<tr>
<td>Anna Anderson</td>
<td>Communications Chair</td>
<td>Art Unlimited</td>
</tr>
<tr>
<td>Diana King</td>
<td>Community Service Chair</td>
<td>Springer-Peterson Roofing &amp; Sheet Metal</td>
</tr>
<tr>
<td>Lee Lipniskis</td>
<td>Councils Chair</td>
<td>CORE Contractors</td>
</tr>
<tr>
<td>Katie Bicksler</td>
<td>Mentorship Vice-Chair</td>
<td>Commercial Roofing Solutions</td>
</tr>
<tr>
<td>Kendra Cabrera</td>
<td>Communications Vice-Chair</td>
<td>ABC Supply</td>
</tr>
<tr>
<td>Susan DeGrassi</td>
<td>Community Service Vice Chair</td>
<td>Antis Roofing</td>
</tr>
<tr>
<td>Karen Edwards</td>
<td>Councils Vice-Chair</td>
<td>Casimir Group LLC</td>
</tr>
<tr>
<td>Mardee Billingsley</td>
<td>Membership Chair</td>
<td>Tremco Inc.</td>
</tr>
<tr>
<td>Jennifer Keegan</td>
<td>Education Chair</td>
<td>GAF</td>
</tr>
<tr>
<td>Melissa Mulligan Chapman</td>
<td>Events Chair</td>
<td>M2C Services, LLC</td>
</tr>
<tr>
<td>Christee Holbrook</td>
<td>Membership Vice-Chair</td>
<td>Graham Roofing, Inc.</td>
</tr>
<tr>
<td>Heather Estes</td>
<td>Education Vice-Chair</td>
<td>Institute for Business and Home Safety</td>
</tr>
<tr>
<td>Monica Pedrique</td>
<td>Events Vice-Chair</td>
<td>Marketing &amp; Design Solutions</td>
</tr>
</tbody>
</table>
Sustaining and Growing

**EVLING STRATEGIC PLAN**

The NWiR 5-year plan has been revised due to phenomenal growth in the past two years to reflect and include:

- Five-member executive committee, each volunteering 15-18 hours per month
- 22 member board, each volunteering 8-10 hours per month
- Significant volunteer contributions by members and a contract staff keeps overhead costs low
- $400,000 annual budget to expand and maintain services

**ASSOCIATION MANAGEMENT**

NWiR is professionally managed by an association management company. As a volunteer-based association, many of the staff duties are performed by the Executive Committee, Board of Directors, and committee members. NWiR also has a variety of consultants and contractors to assist in implementing the vision of the board, including the Executive Director and a Member Services Coordinator; as well as a book-keeper, accountant, general counsel, communications graphic designer, website designer, and occasional others as needed. Every effort is always made to fill association needs by member volunteers before looking outside the association.

NWiR headquarters are housed in the Meridian Consulting, LLC office in the Denver, Colorado metro area.

**Committees**

Each of National Women in Roofing's committees provides significant programmatic support to the association. Below is a brief summary of what NWiR's committees have accomplished in the past year and currently have in development.

**COMMUNICATIONS**

NWiR's Communications Committee works to create, grow, promote and maintain the organization's brand though newsletters, the NWiR website, social media, trade shows, and other communications channels with the goal of keeping existing members informed of the organization's activities and expanding the awareness NWiR among ever more women in the industry.

Members support committee's work by gathering information on events around the country, capitalizing on public relations opportunities, and finding new and creative ways to promote NWiR at the national, regional, and local levels. They're also constantly on the look-out for new sources of information regarding women in construction to bolster the content of NWiR's digital library, newsletter, and website.

**This year, the Communications Committee continued its work by:**

- Publishing NWiR's monthly newsletter.
- Creating new content and posting it across NWiR's social media channels
- Coordinating the “Sponsor Spotlight” articles in the NWiR newsletter
- Writing “Member Profiles” and posting about the women making a difference in roofing on the NWiR blog
- Advising association management and the Board on communications issues
COMMUNITY SERVICE

The Community Service Committee works as the liaison between NWiR, councils and other agencies, charities, and service organizations to advance philanthropic efforts that support women’s empowerment and professional development. They offer education and encouragement on how to fundraise and encourage volunteerism for local women shelters, women crisis centers, women build programs and more.

Committee members help councils choose community service activities, raise funds for charity and communicate their successes.

This year, the committee focused on empowering and supporting women and girls by:

✓ Helping women find opportunities in construction, especially the roofing industry.
✓ Creating new ways for women to network with peers
✓ Teaching women how to set and achieve career goals
✓ Encouraging women to pay it forward by volunteering with nonprofit organizations that help women and girls develop their leadership and workplace skills

The committee also played an instrumental role in developing a Community Service Toolkit, which helps NWiR councils identify impactful community service activities to empower and support women and girls, foster effective partnerships with like-minded organizations (e.g. Purple Purse, Women Build, Girls Inc.), set realistic service goals, and determine the most effective use of council resources.

EDUCATION

The Education Committee develops member-requested content for NWiR’s key initiatives and focus areas. Committee members help create and maintain NWiR’s library of webinars, directory of speakers, program abstracts, and resources to empower women in the roofing industry through continuing education.

In 2019, the committee supported NWiR’s goal of creating high-quality learning programs and experiences for its members by:

✓ Hosting a variety of well-attended webinars on such topics as addressing the labor shortage in construction and roofing, making the most of a multigenerational workforce, thriving in a culturally complex world, looking ahead: the next 10 years, networking and netweaving, and more.
✓ Organizing panel discussions for the IRE 2019 and other conferences on managing multigenerational workplace and the increase of women in roofing.
✓ Submitting abstracts for the 2020 IRE, IIBEC and WSRCA on successful strategies for getting women on the roof, retaining talent through coaching and mentoring, and recruiting women in construction and roofing.
✓ Providing educational content to the NWiR newsletter on workplace safety, work-life balance, and safety month.
EVENTS

The Events Committee leverages industry events to offer unique opportunities for networking, education, and mentoring, and to increase NWiR membership. Members of this committee recruit and manage event coordinators, and work with trade associations to identify and negotiate options for educational sessions, panel discussions, meeting space, and the like.

2018 and 2019 marked a period of tremendous growth for the organization and it became clear that a larger coordinating body was needed to manage the association’s presence at national and regional events. The Events Committee supervises the pieces involved in the production of NWiR events and, thanks to their efforts, NWiR is represented at all major roofing industry events and conferences throughout the year.

MEMBERSHIP

The Membership Committee promotes NWiR membership as a way for women in the industry to connect with their peers and a gateway to resources for professional development. Committee members collaborate with the communications committee to develop materials and tools to recruit and retain members, work with local councils to zero-in on prospective members, plan and participate in recruiting events, and work with association management to maintain the membership database.

In 2019, the Membership Committee continued its efforts to recruit and retain NWiR members by:

- Advising association management and the Board of Directors on successful opportunities to strengthen member engagement and improve member services.
- Improving membership services on the NWiR website, including making it easier for members to update their profile and search the membership directory.
- Featuring NWiR members in the organization’s monthly newsletter.
- Developing a guide to help members make the most of their involvement in NWiR.

MENTORING

The Mentoring Committee encourages women in the industry to develop mentor-mentee relationships by finding creative ways to bring women together to share their workplace experiences and support each other’s career growth. Committee members foster the mentoring process by bringing mentors and mentees together, teaching them how to build strong mentor-mentee relationships, and creating venues for partners to share their insights and successes.

This year, the Mentoring Committee has enhanced interest in and support for NWiR mentoring programs by:

- Developing personal-experience mentoring blogs to highlight the benefits of the mentor-mentee relationship.
- Partnering with the Education Committee on webinars devoted to various mentoring topics requested by members.
- Launching the first ever NWiR Scholarship, which gives four individuals attending the International Roofing Expo for the first time a welcoming experience that provides them with professional and personal contacts they can reach out to for guidance.
RECRUITMENT

WiR's Recruitment Committee reaches beyond traditional recruitment strategies to attract and hire women who bring diverse backgrounds, talents, and experiences to the industry. Committee members work tirelessly to update and maintain NWiR's Recruitment Toolkit and provide resources, research, and networking assistant to assist recruitment efforts across the organization. They lead the ongoing development of NWiR's Career Center, and coordinate and implement existing and pilot employment/service programs NWiR offers throughout the roofing industry.

In 2019, the Recruitment Committee worked to increase the number of women in the industry by:

- Developing a toolkit to teach NWiR councils how to implement recruitment activities in their communities at events ranging from high school career fairs to community celebrations.
- Collecting video testimonials in which women in the industry share their experience and passion for roofing.
- Working with NWiR's Communications, Education, and Mentoring committees to develop a webinar on addressing the labor shortage through women-centered recruiting strategies.

COUNCILS

Located across the country, NWiR's state and local councils provide a forum for the organization's members to connect, exchange ideas, attend educational events, and assist women in developing relationships that can help them advance in profession. State and local councils are aware of and sensitive to the unique needs of their members and the communities in which they work, making them an important grass-roots link to all women roofing professionals.

NWiR's Councils most noteworthy accomplishments in 2019 were:

- Expanding into new areas of the United States.
- Increasing participation in council events across the country—a direct result of the concerted effort among council chairs to focus on increasing engagement.
- Working with NWiR's Membership Committee to retain members and recruit new members on the national, regional, and local levels.
Sponsorship

In order to keep membership costs low for individual members, we depend on sponsors to help fund the operating budget of the association. It is with the support of outstanding industry leaders like you that we can continue and expand on our mission together. Below is a summary of the 2019-2020 sponsorship benefits (in effect from June 1, 2019 – May 31, 2020).

<table>
<thead>
<tr>
<th>Benefit</th>
<th>Details</th>
<th>Silver $1,000</th>
<th>Gold $5,000</th>
<th>Platinum $10,000</th>
<th>Diamond $25,000</th>
<th>Founding Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Career</td>
<td>Employment posts annually in Career Section</td>
<td>3</td>
<td>6</td>
<td>12</td>
<td>25</td>
<td></td>
</tr>
<tr>
<td>Career</td>
<td>NWIR Careers page sponsor</td>
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<td></td>
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<tr>
<td>Consult</td>
<td>An in person annual consultation with a NWIR board member to enhance NWIR internal programs</td>
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<td></td>
<td></td>
<td></td>
<td>✓</td>
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<tr>
<td>Consult</td>
<td>An annual consultation call with a NWIR board member(s) to enhance NWIR internal programs</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Directory</td>
<td>Access to NWIR Directory for your company</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Directory</td>
<td>Directory listing (available to all NWIR members)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Marketing</td>
<td>Feature spotlight in the NWIR newsletter (annually)</td>
<td></td>
<td></td>
<td>1</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Marketing</td>
<td>Feature post on NWIR blog (submitted by sponsor)</td>
<td>1</td>
<td>2</td>
<td>4</td>
<td>6</td>
<td></td>
</tr>
<tr>
<td>Marketing</td>
<td>Corporate logo on all NWIR audio-visual event signage and informational brochure</td>
<td></td>
<td></td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Marketing</td>
<td>Opportunity to submit educational offerings to the NWIR Communications Committee for inclusion in the newsletter (must be product neutral, informational in nature, and applicable to NWIR members).</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Marketing</td>
<td>Corporation produced video of growth/participation as a NWIR Sponsor</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Marketing</td>
<td>Acknowledgment at all events &amp; on newsletter</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Marketing</td>
<td>Access to collateral including logo for your company's use</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Marketing (Local)</td>
<td>Local council sponsorship</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Marketing (Regional)</td>
<td>Regional event and/or reception sponsor per Gold sponsor (first come first served)</td>
<td></td>
<td></td>
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<tr>
<td>NWIR Day</td>
<td>Access to preferred seating at keynote address</td>
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<td>8</td>
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<tr>
<td>NWIR Day</td>
<td>Complimentary tickets for company representatives</td>
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<td></td>
<td>2</td>
<td>8</td>
<td></td>
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<tr>
<td>NWIR Day</td>
<td>Opportunity to make brief remarks</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
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<tr>
<td>NWIR Day</td>
<td>Corporate Display tabletop</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>NWIR Day</td>
<td>Opportunity to provide co-branded gifts to attendees (gifts must be co-branded with NWIR logo)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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</tr>
<tr>
<td>NWIR Day</td>
<td>Logo included on official memento gift</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>NWIR Day</td>
<td>Access to digital invitation to use throughout your company</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>NWIR Day</td>
<td>Logos on invitation &amp; webpage</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Resource Center</td>
<td>Opportunity to submit content to the Resource Library (annually)</td>
<td>3</td>
<td>6</td>
<td>12</td>
<td>12</td>
<td></td>
</tr>
<tr>
<td>Resource Center</td>
<td>Access to Resources for Sponsors page on NWIR website</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Website</td>
<td>Logos on Home Page</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Website</td>
<td>Logo on Sponsorship Page</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>
## National Women in Roofing

### Balance Sheet

As of May 31, 2019

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>May 31, 19</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Checking/Savings</td>
<td></td>
</tr>
<tr>
<td>1000-1 · US Bank Checking</td>
<td>262,568.49</td>
</tr>
<tr>
<td>Total Checking/Savings</td>
<td>262,568.49</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td></td>
</tr>
<tr>
<td>11000 · Accounts Receivable</td>
<td>43,000.00</td>
</tr>
<tr>
<td>Total Accounts Receivable</td>
<td>43,000.00</td>
</tr>
<tr>
<td>Other Current Assets</td>
<td></td>
</tr>
<tr>
<td>12000 · Undeposited Funds</td>
<td>12,871.90</td>
</tr>
<tr>
<td>1500 · Due from Councils</td>
<td>864.50</td>
</tr>
<tr>
<td>Total Other Current Assets</td>
<td>13,736.40</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>319,304.89</td>
</tr>
</tbody>
</table>

**TOTAL ASSETS**

319,304.89

<table>
<thead>
<tr>
<th>LIABILITIES &amp; EQUITY</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable</td>
<td></td>
</tr>
<tr>
<td>20000 · Accounts Payable</td>
<td>32,892.80</td>
</tr>
<tr>
<td>Total Accounts Payable</td>
<td>32,892.80</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>32,892.80</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>32,892.80</td>
</tr>
</tbody>
</table>

**Equity**

- 32000 · Unrestricted Net Assets: 194,124.35
- Net Income: 92,287.74
- **Total Equity**: 286,412.09

**TOTAL LIABILITIES & EQUITY**

319,304.89

*Fiscal Year 18-19 (June 1, 2018 - May 31, 2019)*